

KANSAS CITY BUSINESS JOURNAL

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RERANKING THE LIST TOP AREA COMMERCIAL REAL ESTATE COMPANIES RANKED FIRST YEAR OF OPERATIONS

1. Kessinger/Hunter & Co. LC	1879
2. Copaken White & Blitt	1922
3. Charles F. Curry Real Estate Co.	1924
4. Block & Co. Inc.	1946
5. Zimmer Real Estate Services LC	1948
6. B.A. Karbank & Co. LLP	1950
7. Dean Realty Co.	1958
8. Coldwell Banker Fishman & Co.	1970
9. CB Richard Ellis	1977
10. Grubb & Ellis/The Winbury Group	1984
11. LaSala-Sonnenberg Commercial.	1987
12. Reece Commercial	1987
13. Jones Lang LaSalle Brokerage Inc.	1988*
14. First Scout Realty Advisors Inc.	1991
15. Rubenstein Real Estate Co. LC	1992
16. The R.H. Johnson Co.	1992
17. Colliers Turley Martin Tucker	1995
18. ARO	2001
19. Merrill Co. LLC	2001
20. RED Brokerage LLC	2002
21. CEAH Realtors	2004
22. Harbinger Property Group	2006
23. Lane4 Property Group Inc.	2006
24. NAI Capital Realty	2007
25. Block Real Estate Services LLC	2009*

NOTES

Firms provided information in response to questionnaires and phone calls. At right and above, ties are listed alphabetically.

* Some principals formerly associated with Block & Co. Inc. formed Block Real Estate Services LLC in 2009. The former Glaze Commercial Real Estate merged with Jones Lang LaSalle Brokerage Inc. in 2008.

FUTURE LISTS:

JAN. 15, Universities & Colleges
JAN. 15, MBA Programs
JAN. 22, Commercial Printers
JAN. 22, Commercial Lenders
FEB. 5, Most-Active Commercial Real Estate Brokers

TOP AREA COMMERCIAL REAL ESTATE COMPANIES (ranked by number of local, active agents)

Rank 2010 2009	Address	Real estate agents	Full-time local employees	Primary services	Top local executive(s)
1. none	Block Real Estate Services LLC 700 W. 47th St., Suite 200, Kansas City, MO 64112 www.blockrlc.com • 816-756-1400	55	115	commercial sales & leasing brokerage, asset & property management, investment & financial services, construction & development services	Managing Principal Kenneth Block
2. 2.	Kessinger/Hunter & Co. LC 2600 Grand Blvd., Suite 700, Kansas City, MO 64108 www.kessingerhunter.com • 816-842-2690	54	235	industrial brokerage, office brokerage, retail brokerage, investment sales, development services, tenant advisory services, construction management, property management, facilities management	President Patrick McGannon
3. 4.	Coldwell Banker Commercial Fishman & Co. 1948 E. Santa Fe St., Olathe, KS 66062 www.cbcfishman.com • 913-782-9000	40	46	commercial sales & leasing, consulting, business brokerage, development, property management, REO, lease renegotiation	President Mike Fishman
4. 3.	Colliers Turley Martin Tucker 2600 Grand Blvd., Suite 1000, Kansas City, MO 64108 www.ctmt.com • 816-221-2200	40	100	commercial real estate leasing, sales, property management, facilities management, construction management & development services	Managing Principal Frazier Bell
5. 5.	Grubb & Ellis/The Winbury Group 4520 Main St., Suite 1000, Kansas City, MO 64111 www.winbury.com • 816-531-5303	38	103	project leasing, investment sales, property management, development, tenant finish construction	CEO Bryan Johnson
6. 1.	Block & Co. Inc. 605 W. 47th St., Suite 200, Kansas City, MO 64112 www.blockandco.com • 816-753-6000	37	79	sales, leasing, property management, tenant representation, commercial development, construction services, investment services	Principal David Block CEO Steven Caffey
7. 7.	RED Brokerage LLC 4717 Central St., Kansas City, MO 64112 www.redbrokerage.com • 816-777-3500	27	51	third-party brokerage, consulting, construction management, office & retail development, property management	Executive Vice President Tim Schaffer Executive Vice President & Brokerage Director Matt Vaupell
8. 6.	CB Richard Ellis 4717 Grand Blvd., Suite 500, Kansas City, MO 64112 www.cbre.com/kansascity • 816-756-3535	25	110	brokerage services, investment property services, property management, appraisal, project management, facilities management	Managing Director Don Thompson Managing Director Elizabeth Doerfeld
9. none	Charles F. Curry Real Estate Co. 2700 N.E. Kendallwood Parkway, Suite 208, Gladstone, MO 64119 www.curryre.com • 816-414-5200	17	238	leasing, managing, selling & consulting for commercial property, multifamily dwellings, apartments, condominiums, high-rises, lofts & home associations	Chairman Ray Brock President Ellen Todd
10. 9.	Zimmer Real Estate Services LC 1220 Washington St., Suite 100, Kansas City, MO 64105 www.zimmercos.com • 816-474-2000	17	58	sales & leasing, property & facilities management, development management, corporate services	President David Zimmer Executive Vice President Ellen Darling
11. 8.	Copaken White & Blitt 1100 Walnut St., Suite 2000, Kansas City, MO 64106 www.copakenwhiteblitt.com • 816-701-5000	14	85	leasing, management, development, acquisitions, consulting	Principal Jon Copaken Principal Keith Copaken CEO Troy Marquis
12. 15.	CEAH Realtors 3215 N.E. Carnegie Drive, Suite 200, Lee's Summit, MO 64064 www.ceahrealtors.com • 816-795-8100	10	5	commercial brokerage, property management, development	Executive Member Mike Atcheson
13. none	Jones Lang LaSalle Brokerage Inc. 2600 Grand Ave., Suite 500, Kansas City, MO 64108 www.us.joneslanglasalle.com • 816-531-2323	10	40	agency, tenant representation, project management, consulting	Managing Principal Larry Glaze
14. none	LaSala-Sonnenberg Commercial Realty Co. 6310 Lamar Ave., Suite 100, Overland Park, KS 66202 www.lasala-sonnenberg.com • 913-362-1000	10	12	commercial real estate brokerage services	Partner Carl LaSala Partner Ray Sonnenberg
15. 16.	Rubenstein Real Estate Co. LC 4350 Shawnee Mission Parkway, Suite 159, Fairway, KS 66205 www.rubensteinre.com • 913-362-1999	10	15	tenant & landlord representation, sales, leasing, property management	Manager John Rubenstein
16. none	Merrill Co. LLC 6240 W. 135th St., Overland Park, KS 66223 www.merrillcompanies.com • 913-338-3800	9	20	development, property management, brokerage, investments	President Fred Merrill Jr.
17. 10.	NAI Capital Realty 7500 College Blvd., Suite 920, Overland Park, KS 66210 www.capital-kc.com • 913-469-4600	9	27	brokerage, development, project management, property management, landlord representation, tenant representation, investment sales, accounting	President Kevin Wilkerson Senior Vice President Craig Cooper
18. none	Reece Commercial 11500 Granada Lane, Leawood, KS 66211 www.reececommercial.com • 913-652-4300	9	13	leasing & sales of office, industrial & retail properties, tenant representation, investment property sales, land sales	President Linda Vaughn
19. 14.	The R.H. Johnson Co. 4520 Madison Ave., Suite 300, Kansas City, MO 64111 www.rhjohnson.com • 816-561-5111	9	7	commercial development, brokerage, leasing & management	President Bob Johnson
20. 13.	First Scout Realty Advisors Inc. One Ward Parkway, Suite 305, Kansas City, MO 64112 www.firstscoutrealty.com • 816-960-0555	8	8	corporate tenant representation & investment advisory	President Bucky Brooks
21. 19.	ARO Real Estate 4121 W. 83rd St., Suite 165, Prairie Village, KS 66208 www.arorealestate.com • 913-648-6900	7	9	commercial leasing, sales, brokerage, property management, development	President Andrew Osman, Vice President J. Beto Lopez
22. 17.	B.A. Karbank & Co. LLP 1200 Main St., Suite 3910, Kansas City, MO 64105 www.karbank.com • 816-221-4488	7	10	industrial & office brokerage & development, tenant representation, seller/landlord representation, land sales	Chairman Steve Karbank President Olen Monsees
23. none	Dean Realty Co. 10 E. Cambridge Circle Drive, Suite 300, Kansas City, KS 66103 www.deanrealtyco.com • 816-531-0800	6	27	office, industrial, flex & underground property developers, owners & managers; master-planned hotel, restaurant, upscale residential & mixed-use projects	Chairman & CEO Lester Dean
24. 24.	Harbinger Property Group 8700 State Line Road, Suite 110, Leawood, KS 66206 www.harbingerkc.com • 913-890-2000	6	8	commercial sales & leasing, investment sales, buyer & tenant representation, property management	Managing Principal Nathan Anderson
25. 11.	Lane4 Property Group Inc. 4705 Central St., Kansas City, MO 64112 www.lane4group.com • 816-960-1444	6	24	commercial real estate	President Owen Buckley

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