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## **Bushnell Outdoor Products leases 220,000 square feet in Olathe**

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**Bushnell Outdoor Products** has signed a lease for a 221,800-square-foot space in Olathe, where it will consolidate its area distribution facilities.

The Overland Park-based company, which specializes in high-performance sports optics, leased the space in a 602,000-square-foot speculative industrial building at 22101 W. 167th St. Bushnell was represented by Ken Block and Michael Block of **Block Real Estate Services LLC**.

Bushnell has had three distribution operations in the area: a 100,000-square-foot subsurface space at **Meritex Lenexa Executive Park**, a 94,700-square-foot building in **Nieman Business Park** in Shawnee and the company's 113,000-square-foot headquarters facility at 9200 Cody St. in Overland Park. Michael Block said the company is not moving its headquarters at this time.

Dan Jensen, a principal of **Kessinger/Hunter & Co. LC** who led development of the Olathe building where Bushnell's distribution operations are headed, said Monday that he was delighted to have completed another big lease during this challenging economic climate.

In June, Jensen said **FedEx SmartPost** had signed the first lease, for 126,000 square feet, in the 602,000-square-foot building — the largest distribution center ever built on spec in the metro area.

Developed by **Sun Life Financial Inc.** of Wellesley, Mass., and a partnership led by Jensen, the building was built last year in response to growing demand for local "big box" industrial space.

"We're delighted to welcome Bushnell to the Sun Life facility at 167th Street and Lone Elm Road," Jensen said. "Combined with FedEx SmartPost, the building is now 58 percent leased. We still have 250,000 square feet (in the building) to offer the marketplace. But we're optimistic about finding that next tenant."