

DIRECTORY WOMEN IN REAL ESTATE



Deborah F. Schulte, SIOR

PROFESSIONAL BIO: Office Leasing and Sales. Debbie has been involved in over 1,100 brokerage transactions totaling more than \$150 million in sales volume and completes 5-10 local tenant representation transactions per year. Since 1992, she has represented several development/build-to-suits including St. Paul Travelers Insurance in 70,000 sf, Beacon Madaes in 50,000 sf, and Airgas nationally in more than 25 transactions for their expansions, relocations, renewals, and sale of existing buildings totaling more than 500,000 sf. Other companies she has represented include Baker University, Airgas, GTE, Ericsson, Wackenhut, Conoco and Lawing Financial. **COMPANY DESCRIPTION:** Today, Kessinger/Hunter employs more than 225 people who represent clients throughout the U.S., Canada and Europe. Kessinger/Hunter offers these clients an array of services that include leasing and sales of industrial, commercial and retail property, property management and property development. The firm manages more than 25 million square feet of property in 23 states and countries including England, Ireland, Germany and France. It has developed more than 7 million square feet of commercial projects throughout the U.S. and Europe.



Sharon L. Gartin

PROFESSIONAL BIO: Office Leasing and Sales. Sharon's career in commercial real estate began in 1982. She joined Kessinger/Hunter & Company, Inc. as a Vice President on April 1, 1996; and previously was employed for fourteen years at Cohen Esrey Real Estate Services, Inc. Some of Sharon's larger tenant clients include AMC World Headquarters, New York Life Insurance Company, Farmland Industries, Inc., Worldspan, Kaiser Permanente, MAWD Laboratories, Clark, Richardson and Biskup Engineers, Electronic Data Systems, Sprint Spectrum, Sprint Corporation and Roche Biomedical Laboratories, as well as numerous smaller organizations and firms. **COMPANY DESCRIPTION:** Today, Kessinger/Hunter employs more than 225 people who represent clients throughout the U.S., Canada and Europe. Kessinger/Hunter offers these clients an array of services that include leasing and sales of industrial, commercial and retail property, property management and property development. The firm manages more than 25 million square feet of property in 23 states and countries including England, Ireland, Germany and France. It has developed more than 7 million square feet of commercial projects throughout the U.S. and Europe.

KESSINGER/HUNTER & COMPANY
2600 Grand Blvd., Suite 700, Kansas City, MO 64108
Phone: 816.842.2690 Fax: 816.421.5659
Email: dschulte@kessingerhunter.com



KESSINGER/HUNTER & COMPANY
2600 Grand Blvd., Suite 700, Kansas City, MO 64108
Phone: 816.842.2690 Fax: 816.421.5659
Email: sgartin@kessingerhunter.com



Kathy Lapp

PROFESSIONAL BIO: Kathy is active in office real estate leasing and tenant representation in the greater Kansas City area. Prior to joining Kessinger/Hunter in 1998, Kathy was affiliated with the J.C. Nichols Company from 1994 through 1997 and was responsible for leasing 264,000 square feet of Plaza office buildings and 128,000 square feet of North Johnson County buildings. Currently Kathy acts as leasing agent for a tenant roster of over 150 tenants in 453,000 square feet of office buildings in Kansas and Missouri. From 1985 through 1993, Kathy was responsible for leasing 193,000 square feet of Midtown office buildings, 128,000 square feet of office buildings in East Jackson County and 706,000 square feet of Downtown office buildings. **COMPANY DESCRIPTION:** Today, Kessinger/Hunter employs more than 225 people who represent clients throughout the U.S., Canada and Europe. Kessinger/Hunter offers these clients an array of services that include leasing and sales of industrial, commercial and retail property, property management and property development. The firm manages more than 25 million square feet of property in 23 states

and countries including England, Ireland, Germany and France. It has developed more than 7 million square feet of commercial projects throughout the U.S. and Europe.



Audrey Navarro

PROFESSIONAL BIO: Audrey joined Kessinger/Hunter & Co. in 2003, where she is active in retail leasing, tenant representation, and development in the greater Kansas City and surrounding areas. Audrey has represented numerous ownership groups, including PDD Development, Capstone Realty Partners, JRM Development, and Threshold Development Advisors. Audrey also represents several national tenants in the Kansas City marketplace. **COMPANY DESCRIPTION:** Today, Kessinger/Hunter employs more than 225 people who represent clients throughout the U.S., Canada and Europe. Kessinger/Hunter offers these clients an array of services that include leasing and sales of industrial, commercial and retail property, property management and property development. The firm manages more than 25 million square feet of property in 23 states and countries including England, Ireland, Germany and France. It has developed more than 7 million square feet of commercial projects throughout the U.S. and Europe.

KESSINGER/HUNTER & COMPANY
2600 Grand Blvd., Suite 700, Kansas City, MO 64108
Phone: 816.842.2690 Fax: 816.421.5659
Email: klapp@kessingerhunter.com



KESSINGER/HUNTER & COMPANY
2600 Grand Blvd., Suite 700, Kansas City, MO 64108
Phone: 816.842.2690 Fax: 816.421.5659
Email: anavarro@kessingerhunter.com

