

FORTY OVER 40

Midwest Real Estate News once again presents Forty Over 40, our second year of presenting this listing in our magazine. We've listed the best professionals working in the field of commercial real estate within these pages, providing our readers with a comprehensive list, not of young hot shots, but of seasoned professionals who are at the top of their games.

What this list represents is a one-stop shop for the best the professional world has to offer, including the fields of development, property management, architecture, brokerage, multifamily—you name it. If they're over 40 and they're the best, they're here!



Daniel B. Jensen, SIOR
Principal

Kessinger/Hunter • Kansas City, Missouri

Dan Jensen is the principal of Kessinger/Hunter that oversees industrial and medical brokerage development and has been active in real estate since 1985. Jensen has provided development and brokerage services for a variety of companies. Currently he is developing the largest speculative warehouse ever built in Kansas City, (600,000 + SF) He has worked on the following projects: Appleton Papers, 18 transactions totaling 3,865,424 SF; Johnson Controls/Schmalbach-Lubeca, 6 transactions totaling 938,558 SF; Diamond Engine, site selection and development services for 48,000 SF; LabOne, site selection and development services for 54 acre, 270,000 SF corporate headquarters and central testing laboratory campus. Some of Jensen's industry accomplishments include being recognized as a top three industrial broker 1995-2005 by the Kansas City Regional Association of Realtors, member of Kansas City Economic Development and member of Kansas City Area Development Corporation.



Andrew P. Jensen, Jr., SIOR
Principal

The Boerke Company, Inc.
A Member of the Cushman & Wakefield Alliance
Milwaukee, Wisconsin

Andrew Jensen has over 20 years of experience in commercial real estate, and has been the managing principal for 13 years at The Boerke Company. Since 2003, he has sold and leased approximately 1.5 million square feet of office, industrial and investment space. Andrew Jensen was recently elected as Chairman of Wisconsin's Commercial Association of REALTORS and is an active member of the state's chapter of Society of Industrial and Office REALTORS. In 2006, Jensen was a key player in securing the Alliance with Cushman & Wakefield, one of the largest real estate companies in the world with 215 offices in 56 countries. This has enabled The Boerke Company to proudly represent the entire state of Wisconsin's commercial real estate market.



Peter A. Johnson
Executive Vice President

Spectrus Real Estate Group • Boise, Idaho

Peter A. Johnson is Executive Vice President of Corporate Strategy for Spectrus Real Estate Group. Mr. Johnson joined the team just after the company was founded in August 2003. He has used his executive sales and marketing experience to help establish brand awareness and position the company as a diversified leader in the 1031 exchange industry. A frequent contributor to trade articles and roundtable discussions, Mr. Johnson possesses a keen understanding of commercial real estate. Prior to joining the company, Mr. Johnson was in the real estate profession selling investment property using the 1031 exchange. Mr. Johnson attended the University of Idaho, and is a licensed real estate broker in the state of Idaho. He has also worked in executive positions for prominent national companies including Pacific Empire Life, ValCom, and Micron Electronics. Spectrus Real Estate Group is the leading provider of investment real estate. Spectrus has multiple properties for real estate buyers, which include single-buyer commercial real estate, and undeveloped land for single or co-ownership. Spectrus is based in Boise, Idaho.



Marc S. Joseph
Partner, Real Estate & Finance Practice Group
Levenfeld Pearlstein
Chicago, Illinois

Marc is a partner in Levenfeld Pearlstein's Real Estate & Finance Practice Group, a member of the firm's Executive Committee, and a CPA. Along with David Berzon, Marc was instrumental in organizing the real estate group in 2002, helping it evolve from only five attorneys into one of the top real estate law firms in the Midwest. The group now has approximately 30 professionals, and the firm was recently named the #1 real estate law firm in the Midwest by Midwest Real Estate News. Marc focuses on a wide range of complex real estate matters throughout the country, including acquisitions, dispositions, leasing and joint ventures. He is an active member of ICSC and spoke at the recent NAREIM conference on real estate joint ventures.