



Walter R. Rist

Industrial and Land Brokerage

Real Estate Specialty:

Land Assemblage, Industrial Sales and Leasing. Wally joined Kessinger/Hunter & Company, LC in 1999 after 21 years as a developer with Bedford Properties and The Rist Group, Inc., started by Rist in 1987.

Career Accomplishments:

Wally has developed industrial and office properties in Portland, Phoenix, Denver, St. Louis, Tulsa, Oklahoma City and Rockville, Maryland as well as the metropolitan Kansas City area. Wally assembled 2,600 acres in Huntley, Illinois for a master planned mixed-use community with 900 acres established as a TIF district. He represented Developers Diversified in assembling and establishing a TIF district for the development of Merriam Town Center. Wally was part of the assemblage team for the acquisition of approximately 3,000 acres for the Kansas City NASCAR track, also a TIF project.

Clients have included:

Toro, Avis, Gentiva Health Services, Meritex and Bradford Properties

- Carl Schroeder 8,500 SF sale
- Mike and Julie Norman 30 acre sale
- Les and Tina Foster 11 acre sale
- Elliot Equipment 7,500 SF acquisition
- CarMax 3.2 acre sale
- Silpada 238,659 SF acquisition
- Ash City 120,000 SF lease
- Ryan Lawn & Tree 40,400 SF acquisition
- Simmons First National Bank 9,244 SF sale

Education:

B.A. in Mathematics from Washington University, St. Louis

M.A. in Mathematics from Arizona State University, Tempe

Personal and Community Leadership:

Served as Chairman of the Lenexa Economic Development Council in 1997 and 1999.

President of the Grand Canyon Private Boaters Association.

Kessinger/Hunter & Company

2600 Grand Boulevard, Suite 700, Kansas City, Missouri 64108

(816) 842-2690 p (816) 421-5659 fax

wrist@kessingerhunter.com