



Molly McLeay, CCIM

Senior Property Manager, Client Solutions

Molly McLeay's career achievements spanning Real Estate, Management, Architecture and Construction make her an invaluable asset to her clients. With over 14 years in detail financial experience, commercial Real Estate and 10 years with Architecture, her successes are literally from the ground up.

Career History

Molly joined the Kessinger/Hunter team in 2010 as Senior Property Manager with duties including office and industrial properties for clients such as TA Realty and Great Point Investors. In the early 1980's, Ms. McLeay practiced in a traditional architectural setting of highly detailed, technical drawings and construction with two national firms as well as her own firm, ArchiTechnology. Before long, she was brought face to face with the commercial real estate community and her transition to the real estate industry soon commenced.

Ms. McLeay spent eight years in the Dallas offices of Mack-Cali Realty; one of the largest REITs in the nation and a dominate landowner in the northeastern United States. Mack-Cali was able to sell off all Texas assets achieving a higher than projected return due to 90% occupancy. In addition to having responsibility for all financial results, Molly was responsible for service to the tenants and maintaining excellent operations.

Following this tenure and for the next few years, Ms. McLeay became Senior Director of Leasing and Property Management in the Dallas offices for RREEF Management Company, a subsidiary and asset management division of Deutsche Bank. Her duties included all aspects of the financial, leasing and managing 1.8-million-square-foot industrial portfolios from placing new tenants into spaces to full management duties of budgeting and financial reporting, tenant and building emergencies, tenant and vendor compliances, and capital and tenant improvements. During this time and credited to good management, Ms. McLeay helped her clients' realize an 11% increase in Total Income and 23% increase in Net Operating Income in one 12-month period.

Molly was recruited to Cushman & Wakefield of Texas and New York teams for a special project in early 2009. As the Senior Asset Manger for one of Cushman & Wakefield clients; Insphere Insurance Solutions, Inc.; Ms. McLeay was instrumental in leading and implementing a new branding prototype and facility management protocols for this portfolio consisting of over 120 locations nationwide.

Education and Professional Designations

Ms. McLeay is a graduate of the University of Nebraska-Lincoln where she earned her Bachelor of Architecture degree. She is a licensed real estate professional in the States of Missouri, Kansas and Texas and has also earned her CCIM designation (Certified Commercial Investment Manager). The CCIM designation is considered a premier designation for financial companies and property financial review.

Kessinger/Hunter & Company

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