



Jerry P. Fogel, SIOR

Co-Chairman

Real Estate Specialty

Jerry P. Fogel is Co-Chairman of Kessinger/Hunter & Company and has 44 years of experience in the industrial real estate field, both as an industrial broker and developer.

Professional Designations and Awards

Jerry has been a member of the Society of Industrial & Office Realtors (SIOR) since 1971 and has served two terms as President of the Western Missouri-Kansas Chapter. He is also a former Regional Vice President and has served on the Executive Committee of SIOR. Additionally, Jerry has served as the Director of the Metropolitan Kansas City Board of Realtors, Chairman of the Commercial & Industrial Branch, and on the Nominating Committee for the Commercial Board.

Community Service

Currently, Jerry is involved with the Heart of America Council of the Boy Scouts of America, serving as an Executive Board Member. He has previously served two terms as President, Chairman of the Nominating Committee, and became an Eagle Scout on October 7, 1954. He is a recipient of the Silver Beaver Award. In 1997, Jerry was chosen by the National Council as a Distinguished Eagle.

In 1981, Jerry was voted Citizen of the Year by the Mid-America Regional Council for outstanding leadership in formulating clean air policies for the metropolitan area and served as Chairman of the Clean Air Advisory Committee. He continues as an active participant in several chamber committees and is past Chairman of the Aviation Committee. Jerry was chairman of the successful airport bond election in August 2000.

Education

Jerry graduated in 1962 from the School of Business (BS/BA) at the University of Missouri, and was the first recipient of the Junior and Senior Scholarship from the Missouri Real Estate Association. Jerry is now part of the visiting professor program for the School of Business at the University of Missouri-Columbia. After graduation, he was commissioned a 2nd Lieutenant, U.S. Army Artillery and served on active duty from 1962 - 1964 with the United States Army in Korea. He was discharged with the rank of Captain, receiving the Army Commendation Medal.

Transactions Include:

- September 2002 – Assembled two city blocks for KC Star Co. (newspaper) and Knight-Ridder Co
- June 2004 – Co-brokered 507,000 SF warehouse acquisition
- May 2007 – Brokered 120,000 SF lease with Northrop Grumman
- April 2008 - Co-brokered 401,000 SF build-to-suit for Pure Fishing
- December 2008 – Co-brokered 1,100,000 SF build-to-suit for Coleman Company

Kessinger/Hunter & Company

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