



**Joseph S. Accurso, SIOR**  
*Principal*

Joseph Accurso is a Principal with Kessinger/Hunter & Company, specializing in the sale and leasing of industrial properties. He presently handles the leasing of various projects throughout the Kansas City metropolitan area, including Renner Commerce Center, Quivira Business Park, Oxford Square and the 167<sup>th</sup> & Lone Elm speculative development.

In 2005, Joe was awarded the SIOR designation (Society of Office and Industrial Realtors), and is active in the local SIOR Chapter currently serving as the 2010 Admissions Chair. Since 1998, Joe has been involved in more than \$75 million in commercial real estate transactions. In 2004 and again in 2006, Joe was presented with the Power Broker award by CoStar Group as one of the Top 20 Brokers in Kansas City. Joe was recently named as part of *Ingram's Magazine* 2009 Class of 40 Under Forty.

***Some of the clients Joe has represented include:***

Benchmark Furniture:	Sale of the 655,000 sq. ft, 3 building campus
Bushnell:	225,000 sq. ft. lease
DHL:	70,000 sq. ft. lease
Ecolab:	Multiple transactions totaling 48,000 sq. ft.
Federal-Express:	Single Point of Contact for Kansas City Area
French Gerleman:	45,000 sq. ft. industrial development
Houston's Inc. (Portland, OR):	90,000 sq. ft. lease
Imprint's Wholesale:	75,000 sq. ft. lease
Ingersoll Rand / Quadrangle:	253,000 sq. ft. lease consultation
International Code Council:	70,000 sq. ft. lease
Mitchell Import Company:	90,000 sq. ft. lease
Pitney Bowes:	Multiple transactions totaling 250,000 sq. ft.
Ringside Boxing:	140,000 sq. ft. sale
Sprint:	42,000 sq. ft. lease

Joe is an active member of the community, having served on committees for Rockhurst University and The Leukemia and Lymphoma Society. Joe currently sits on the Board of Directors for Boys Hope / Girls Hope of Kansas City.

Joe graduated from Rockhurst University, with a Bachelor of Science in Business Administration in Finance/Economics. He is married, with two children and a lifelong resident of Kansas City.

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